

## ***Retail Store Manager***

### ***Job Summary:***

As a Retail Store Manager, you will be responsible for the management and leadership of a Yankee Candle Store; overseeing and driving daily sales performance; maintain service and operational standards; supervising, coaching, counseling and training staff on sales program; ensuring adequate staffing; providing superior customer service; maintaining store facilities; ensuring safety and security for guests and staff; preparing cash reports and merchandise orders; and other similar duties pertaining to the management of a retail store.

### ***Scope:***

The Retail Store Manager provides direction and leadership to a Yankee Candle Retail Store; drives sales & profitability; provides exemplary guest service, ensures visual merchandising/presentation and operational standards; recruits, staffs, coaches and develops store management teams and sales associates as a part of our Succession Plan; meets or exceeds divisional and store sales and profitability goals.

### ***Minimum Requirements:***

- 3+ years; supervisory/management experience in a retail sales environment or similar fast paced, customer service environment, preferred.
- Previous experience in a retail sales environment with increasing levels of responsibility and strong working knowledge of general retail practices and procedures.
- Demonstrated ability to effectively lead/direct, coach and train others in a retail setting, and the ability to relate well using communication, interpersonal, diplomacy and related skills required.
- Experience in a specialty retail environment required.

### ***Hours:***

Flexibility in work schedule is required including the ability to work extended hours, weekends, and holidays as operational need may require.

### ***Salary Structure:***

This position offers a competitive salary & excellent benefits package.

**We are an e-Verify employer.**

***The Yankee Candle Company, Inc. is an equal opportunity and affirmative action employer. We provide all employees and applicants for employment with equal employment opportunities without regard to race, color, religion, gender, age, national origin, sexual orientation, gender identity, citizenship, immigration status, marital status, military status, any covered veteran status, disability status, genetic information, caregiving responsibilities or any other basis prohibited by law.***

**Equal Opportunity Employer Minorities/Females/Disabled/Protected Veterans**

## About Yankee Candle

Yankee Candle is a leading designer, manufacturer, wholesaler and retailer of premium scented candles, based on sales. Yankee Candle participates in the \$25 billion global candle and home fragrance market. Yankee Candle has a 43-year history of offering distinctive products and marketing them as affordable luxuries and consumable gifts. Yankee Candle sells its products through a North American wholesale customer network of approximately 35,000 store locations, a growing base of Yankee Candle owned and operated retail stores, direct mail catalogs, and its Internet website ([www.yankeecandle.com](http://www.yankeecandle.com)). Outside of North America, Yankee Candle sells its products primarily through an international wholesale customer network of over 6,000 store locations and distributors covering over 50 countries on a combined basis.

## About Jarden Corporation

Jarden Corporation is a leading provider of a diverse range of consumer products with a portfolio of over 120 trusted, quality brands sold globally. Jarden operates in three primary business segments through a number of well recognized brands, including: Outdoor Solutions: Abu Garcia®, Aero®, Berkley®, Campingaz® and Coleman®, ExOfficio®, Fenwick®, Gulp!®, Invicta®, K2®, Marker®, Marmot®, Mitchell®, Penn®, Rawlings®, Shakespeare®, Stearns®, Stren®, Trilene®, Volkl® and Zoot®; Consumer Solutions: Bionaire®, Breville®, Crock-Pot®, FoodSaver®, Health o meter®, Holmes®, Mr. Coffee®, Oster®, Patton®, Rival®, Seal-a-Meal®, Sunbeam®, VillaWare® and White Mountain®; and Branded Consumables: Ball®, Bee®, Bernardin®, Bicycle®, Billy Boy®, Crawford®, Diamond®, Dicon®, Fiona®, First Alert®, First Essentials®, Hoyle®, Kerr®, Lehigh®, Lifoam®, Lillo®, Loew Cornell®, Mapa®, NUK®, Pine Mountain®, Quickie®, Spontex® and Tigex®. Headquartered in Rye, N.Y., Jarden ranks #383 on the Fortune 500 and has over 25,000 employees worldwide. For further information about Jarden, please visit [www.jarden.com](http://www.jarden.com).