

Eddie Bauer

Full Time Assistant Manager

Apply: In Store

Posting Start Date: Feb. 12/15 Posting End Date: March 30/15

Do you love to sell? Are you passionate about the outdoors and living your adventures? If so, Eddie Bauer may be the place for you!

Our Cookstown location is now hiring a Full Time Assistant Manager. Our stores feature award winning outerwear, premium quality clothing, and gadgets and gear. Everything our customers need to live their life's adventures!

Eddie Bauer offers competitive pay, flexible hours, and a generous associate discount program. If you are a results driven manager the possibilities for internal development and career advancement are endless. If this sounds like a place you'd like to work, we'd love to hear from you. Drop by our store today and speak with a member of our management team.

Looking for an Assistant Manager to drive profitable sales results in partnership with Store Manager through the development of a high performing store selling team. Achieve your store specific sales goals as established by our Company and Stores' division objectives as well as your personal sales goals, while providing a consistent and legendary experience for the customer.

Core Accountabilities:

- Meet or exceed expectations for individual sales results and key business drivers as well as achieve desired team sales and key business driver results.
- Develop a high performing team that loves to sell and is committed to engaging with our customers, delivering excellent customer service and quality brand presentation.
- Drive store sales results and operating profit by analyzing the business on a daily basis.
- Role model and coach selling and sales leadership and clienteling in all interactions with your team and customers.
- Train, develop, coach and mentor a customer focused selling team by utilizing the company Take5/Give 5 program.
- Provide recognition to your team that reinforces positive behaviors and results.
- Constantly assess your individual performance to maximize results for yourself and your store.
- Utilize company tools and resources to perform your job at a high level and to train others.
- Set clear performance expectations, provide direct feedback, and hold team accountable for individual results and behaviors.
- Model our Values and Maxims and align behaviors with our Creed and Guarantee.
- Other related duties will be assigned as necessary.

Knowledge, Skills, and Abilities:

- To perform this job successfully, an individual must be able to perform each essential duty satisfactorily. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

- Ability to stand, climb, and walk for extended periods of time. Ability to reach, twist, squat, bend and to climb ladders.
- Ability to regularly lift and/or move up to 10 pounds and frequently lift and/or move up to 25 pounds.
- Ability to work a variable schedule to meeting the needs of the business, including weekends, evenings and holidays.

Education/Experience Required:

- 2-3 years of management experience, specialty retail and sales focused experience preferred.
- Proven track record of achieving top results in individual sales performance.
- High school diploma or equivalent.
- Bachelor or Associate Degree preferred.