

## JOCKEY IS HIRING

As a world-renowned apparel firm, it's easy to see why people enjoy working for Jockey – that's because **JOCKEY** is unlike any other product . . . it stands above the rest in its product innovation, comfort and design. If you are a retail professional that enjoys working with a quality, high performing store team, this position is custom made

### **Our Opportunity:**

Keyholders at **JOCKEY** have the opportunity to work in our thriving and expanding Retail arena, meeting the needs of all customers following “We Serve” principles focusing on providing exceptional customer service and driving sales! In this role, you will:

- Provide a warm, sincere greeting to all customers, including current promotional message.
- Engage all customers to identify their needs and utilize product knowledge to offer solutions and meet their needs.
- Assist in driving all aspects of store level sales and profitability.
- Perform store opening and closing procedures in accordance with Jockey policies.
- Act as Manager on Duty in the absence of Store Management.
- In direct partnership with Store Manager, provide Sales Associates with appropriate feedback and coaching while MOD.
- Perform various sales and register transactions including ringing purchases, processing of cash or credit payments and counting money.
- Assist with merchandising (stock, markdowns, visuals) of product in the store, in adherence to established visual standards.
- Protect the security of cash, inventory and other company assets according to policies and procedures.
- Promote awareness and excitement in an effort to grow Jockey Club membership.
- Ensure adherence to all Jockey policies and procedures.
- Establish positive working relationships with co-workers, assuring high productivity and accomplishing shared goals.
- Maintain a safe and clean work environment.

**KEY COMPETENCIES:** In addition to overall Enthusiasm and Passion, the individual in this position must possess the following competencies:

- *Team Player* - Works well with others, collaborative, strong communication and listening skills, sees the needs of the customer and the team as greater than their own.
- *Exceptional Customer Service* - Understands and able to demonstrate through examples the value of exceptional customer service and the need to constantly and consistently exceed customer's expectations. Proves capable of initiating contact with customers and serving our customer well.
- *Superior Sales Skills* – Proves capable of assessing the customer's needs, demonstrating and recommending products, and can effectively build upon the sale.
- *Integrity/Ethics* – Demonstrates the values of the Jockey organization by doing business ethically and honorably.
- *Motivation* – High interest in doing the job at hand and will do whatever it takes to get the job done well.

To Apply: e-mail resume to [kevin.kirkland@jockey.com](mailto:kevin.kirkland@jockey.com)