

Express Store Associates Position Overviews

Express is the sexy, sophisticated lifestyle fashion brand for every occasion: work, weekends, or nights on the town. Our brand is what's new and what's now for young fashion-forward men and women. We have more than 600 retail and outlet stores throughout the United States and Puerto Rico, as well as franchise stores in Latin America. We also have a best-in-class online/mobile shopping experience at www.express.com that allows our customers to shop whenever and wherever they like.

Co-Manager - Responsible for assisting Store Manager in attracting, hiring, training and developing all levels of Associates including: Sales Associates, Stylists and Stock Experts. The Co-Manager assists the store team in meeting all financial and statistical goals while managing one or more Division of Responsibility (DOR), which include:

- Brand - drives the visual execution of the store (floorsets) according to company standards.
- Talent - recruits, staffs, and manages the stores talent schedules. Delivers Orientation and ongoing education for Associates.
- Capability - manages store stockroom processes, merchandise flow activities, and coaches to help reduce shrink in the store.

Sales Leader - Responsible for leading sales floor coverage while maintaining a selling focus in the absence of store management. Develops, coaches, and motivates sales Associates to provide an exceptional customer experience.

Stylist - Exceeds customer expectations by providing a personalized fitting room experience. Demonstrate strategic selling techniques such as fitting room wardrobing and personalized merchandise selections. Provides advanced knowledge of current fashion trends and Express product. Maximizes the fitting room experience, while driving sales and creating an elevated customer experience.

Stock Expert - Exceeds customer expectations by leveraging merchandise flow efficiencies to ensure product is available and easy to shop. Ensures merchandise is processed according to UPH standards. Ensures new product is placed appropriately on the sales floor once it arrives and has been processed.

Sales Associate - Responsible for providing an exceptional customer experience through offering assistance when needed, ensuring product is on the floor and sized appropriately, and all customers have a quick and efficient cash wrap experience. Additional tasks include stocking, cleaning, and folding merchandise.

An equal opportunity employer, Express does not discriminate in hiring or terms and conditions of employment because of an individual's race, color, religion, gender, national origin, citizenship, age, disability, sexual orientation or marital status. Express only hires individuals authorized for employment in the United States.☐

Notification to Agencies:

Please note that Express does not accept unsolicited resumes or calls from third-party recruiters or employment agencies. In the absence of a signed Master Service Agreement and approval from HR to submit resumes for a specific requisition, Express will not consider or approve payment to any third-parties for hires made