



MICHAEL KORS

## **SALES ASSOCIATE**

### MAIN JOB OBJECTIVE

To achieve sales goals and develop lasting client relationships. These initiatives are achieved by providing the highest level of customer service and complying with all company policies, procedures and directives.

### ESSENTIAL JOB RESPONSIBILITIES

#### Sales Generation:

- Meet sales goals
- Utilize the elevated levels of sales and service to maximize sales performance
- Demonstrate an in-depth knowledge of the merchandise
- After closing a sale, monitor all details including: shipping, alterations (if applicable) and special requests to ensure customer satisfaction
- Comply with all sales related policies and procedures
- Maintain a keen interest in the fashion industry and market trends

#### Customer Service:

- Provide the highest level of customer service
- Build and maintain repeat clientele; utilize client book
- Resolve all client problems and complaints quickly and effectively, ensuring client satisfaction

**For complete details and to apply, click here:** [https://capri.wd1.myworkdayjobs.com/en-US/Michael\\_Kors/job/MK-Hilton-Head/Sales-Associate--Hilton-Head-SC\\_R\\_734783](https://capri.wd1.myworkdayjobs.com/en-US/Michael_Kors/job/MK-Hilton-Head/Sales-Associate--Hilton-Head-SC_R_734783)