



## **SEASONAL ASSOCIATE**

As a sales associate, you will represent and communicate the kate spade brand and lifestyle to customers through sales competency, product expertise and by providing the highest level of customer service.

### **client & service expert:**

- achieves individual sales goals
- develops strong product knowledge across all categories
- the sales associate is responsible for ensuring exemplary customer service by delivering the ultimate kate spade experience
- able to develop a personal clientele through effective use of the selling skills, proactive client outreach and use of client book

### **building brand equity:**

- understand and communicate the kate spade aesthetic, brand philosophy and lifestyle to the customer
- demonstrate interest and ability to work as part of a team

### **operational excellence:**

- execute operational tasks as per company directives
- accurately processes all pos transactions
- adhere to and apply visual directives, ensure that store standards are executed daily

### **Skills & Abilities:**

- professional selling skills and exceptional interpersonal skills
- prior luxury goods experience preferred
- proactive ability to multi-task and prioritize
- works well in a team environment
- college degree preferred

**For complete details and to apply, click here:**

<https://careers.tapestry.com/katespade/job/bluffton-Kate-Spade-Bluffton-Seasonal-Associate-SC-29909/685835700/>